

Tacit Solutions LLC



Services Available to our Clients

	Pre-Startup Phase	New Business Phase	Established Business	TS Partner
<u>Business Coaching</u>				
Free One-Hour Phone Consultation	X	X	X	
Half Day Business Evaluation with on-site Feedback	X	X	X	
Full Day Business Evaluation with on-site Feedback		X	X	
Full Day SWOT Analysis & Corrective Action Plan	X	X	X	
<u>Business Turn-around Consulting</u>				
Business Plan Development	X	X		
Go-to-Market Plan Development	X	X	X	Interwoven Inc
Improving Company Brand and Image	X	X	X	
Policies and Procedures Manual Creation		X	X	
Position Company for Future Sale			X	Interwoven Inc
Professional DynaMetric Management Team Evaluation & Counseling	X	X	X	Interwoven Inc
Product Promotion or Demonstration Video (YouTube)	X	X	X	CDVIDEOWEB
Sales Improvement Plan Development & Implementation	X	X	X	
Training Manual Creation (Sales, OPS, QA)		X	X	
Virtual Marketing Manager Program (only specific clients eligible)		X	X	
Virtual Sales Manager Program (only specific clients eligible)		X	X	
Website Design and Content Creation	X	X	X	CDVIDEOWEB
Website Internet Marketing & SEO Maintenance Program		X	X	CDVIDEOWEB
Website Remodel/Facelift for Existing Domain		X	X	CDVIDEOWEB
<u>Sales Account Rep Selection</u>				
Identify Sales Reps for a Product or Service		X	X	
Preliminary Sales Rep Candidate Initial Screening		X	X	
Sales Rep Training Manual Development		X	X	
Sales Rep Training Video Creation		X	X	
Sales Personnel Evaluation Tool (using ProScan)		X	X	Interwoven Inc
<u>Trade Show Strategies</u>				
Pre-show Preparation and Staff Training		X	X	
Booth Display Design and Exhibit Construction		X	X	Skyline Displays
Lead Follow-up System and Contact Database Building		X	X	
<u>Workshops and Seminars</u>				
CA Business Owner 1/2 Day Mini-Series Seminars (starting in October 2011)		X	X	
Starting a Small Business Seminar (offered in 2012)	X	X		
Sales Team Development Workshop - Client Specific (1 Day or 2 Day)		X	X	
* Tacit Solutions CA Seminars are discounted to select business organizations in The Inland Empire				