



Tacit Solutions

Latest Company News:

Tacit Solutions LLC Appoints Tom Slone as Business Development Manager

Redlands, CA -- 28 FEBRUARY 2011 – Tacit Solutions, LLC based in Southern California, has strengthened the company's marketing positioning and expansion initiatives by appointing Tom Slone as its new Business Development Manager. The company specializes in consulting services to management at small and medium-size business enterprises throughout the United States.

"Tom is recognized for his business acumen in the area of sales rep management, trade show marketing strategies, as well as his expertise in business entrepreneurship strategic planning. I am delighted to welcome Tom as our primary focal point for our latest company service offering supporting small to medium-size companies in selecting, hiring and training their sales representatives", commented Richard Guy, President at Tacit Solutions, LLC. "I am confident that with Tom's industry expertise, we will achieve the very highest levels of service and value for our customers throughout the US.

Richard Guy, President of Tacit Solutions, LLC also announced today "Tom will be managing Tacit's new Las Vegas, NV sales office and will be supporting trade show clients we represent there. The additional Las Vegas office location better supports our business expansion model in the trade show exhibit arena going forward".

Tom received his BS in Marketing from Loyola University Chicago and Post Graduate Degrees in Marketing and Economics from the University of Chicago's Graduate School of Business. He has taught Marketing & Economics courses at the University of Indiana, Notre Dame University, Arizona State University and UNLV. Additionally, his managerial background includes serving as VP of Sales & Marketing for Wells Electronics, a high-tech startup for designing and manufacturing IC sockets for the semiconductor marketplace. He successfully developed a network of Manufacturers Sales Reps and direct sales personnel throughout the US, Europe and Asia. Under Tom's guidance, the company grew product sales from \$1M to \$20M in 8 years. The successful sales growth of the company positioned Wells to complete the sale of the company to an English conglomerate and later also to a competitor, CTI in Phoenix, Az.

About Tacit Solutions, LLC

Tacit Solutions, LLC was formed by Richard Guy in 2005 after holding various high level sales and marketing management positions at Amkor Technology, AT&T Bell Laboratories, Integra Technologies, Lucent Technologies, NCR Corporation, Philips Corporation, and QP Semiconductor. The company provides a variety of consulting and sales representation support functions to the electronics industry, retail establishments and a wide variety of industrial component makers throughout the United States.

For More Information

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